List of Abbreviations

Abbreviation Full form

IAMAI Internet &mobile Association of India

NDM Naturalistic Decision Making
SEU Subjected Expected Utility
ET Exploratory Tendency

EBBT Exploratory Buying Behavior Tendencies

SCP Supply Chain Performance
OSL Optimum Stimulation Level
SES Socio Economic Status
BS Brand Switching
RT Risk Taking
INOV Innovativeness

IC Interpersonal Communication ETS Exploratory Through Shopping

IS Information Seeking EV Expected Value

MAUT Multi-Attribute Utility Theory
RPD Recognized Prime Decision
SNS Social networking sites